Agenda of an Adjourned Regular Meeting Community Development Commission-Housing Authority of the City of National City

Council Chambers 1243 National City Boulevard National City, California Tuesday, October 25, 2016 – 5:00 p.m.

Open To The Public

Please complete a request to speak form prior to the commencement of the meeting and submit it to the City Clerk.

It is the intention of your Community Development Commission-Housing Authority of the City of National City to be receptive to your concerns in this community. Your participation in local government will assure a responsible and efficient City of National City. We thank you for your presence and wish you to know that we appreciate your involvement.

ROLL CALL

NOTE: Pursuant to state law, items requiring Housing Authority action must be brought back on a subsequent Agenda unless they are of a demonstrated emergency or urgent nature.

Upon request, this agenda can be made available in appropriate alternative formats to persons with a disability in compliance with the Americans with Disabilities Act. Please contact the City Clerk's Office at (619) 336-4228 to request a disability-related modification or accommodation. Notification 24-hours prior to the meeting will enable the City to make reasonable arrangements to ensure accessibility to this meeting.

Council Requests That All Cell Phones
And Pagers Be Turned Off During City Council Meetings

OPEN SESSION

Request for Qualifications for the Recapitalization and Rehabilitation of Kimball and Morgan Towers: Development Team Presentations and Selection

- 1. Introduction– Leslie Deese, Executive Director
- 2. Development Presentations/ Board Questions

Presentation Schedule

5:10 p.m.	The RAHD Group, Affirmed Housing, Community
0.10 p.iii.	Preservation Partners LLC, Thompson Consulting, and Casa
	Familiar
5:50 p.m.	Bridge Housing Corporation
6:30 p.m.	Community HousingWorks and Mercy Housing California
7:10 p.m.	Chelsea Investment Corporation and Serving Seniors
7:50 p.m.	National Community Renaissance of California and Reiner
•	Communities

- 3. Public Comments
- 4. CDC-HA Board Comments and Direction
- 5. ADOPTION OF RESOLUTION NO. 2016 43: RESOLUTION OF THE COMMUNITY DEVELOPMENT COMMISSION-HOUSING AUTHORITY OF THE CITY OF NATIONAL CITY CONFIRMING THE SELECTION OF COMMUNITY HOUSINGWORKS AND MERCY HOUSING CALIFORNIA AS THE DEVELOPER FOR THE RECAPITALIZATION AND REHABILITATION OF KIMBALL AND MORGAN TOWERS

ADJOURNMENT

Next Regular Meeting of the National City City Council/Community Development Commission – Housing Authority of the City of National City – Tuesday – November 1, 2016 – 6:00 p.m. – Council Chambers, Civic Center

COMMUNITY DEVELOPMENT COMMISSION-HOUSING AUTHORITY OF THE CITY OF NATIONAL CITY

STAFF REPORT

October 25, 2016

Item:

- A) Developer presentations to the Board of Commissioners of the Community Development Commission-Housing Authority of the City of National City ("CDC-HA") as provided to the Selection Committee through a Request for Qualifications ("RFQ") issued on March 24, 2016 for the recapitalization and rehabilitation of Kimball and Morgan Towers.
- B) Resolution of the Community Development Commission-Housing Authority of the City of National City confirming the selection of Community HousingWorks and Mercy Housing California as the developer for the Recapitalization and Rehabilitation of Kimball and Morgan Towers.

Background:

Kimball and Morgan Senior Towers ("Towers") are located in central National City, within the Kimball Community. The two nine-story Towers are located on D Avenue between Kimball Way and 15th Street. Morgan Senior Tower is a 151-unit affordable senior residential property built in 1978. Kimball Senior Tower is a 152-unit affordable senior residential property completed in 1986.

On March 4, 2016, the CDC-HA's Board of Commissioners ("CDC-HA Board") was presented with a draft RFQ to provide direction in considering qualified development teams for the recapitalization and rehabilitation of the Towers. The RFQ process presented was modeled after the RFQ previously issued in March 2010 for the Kimball and Morgan Tower Enhancement and Expansion Project. The CDC-HA was supportive and voted in favor of staff issuing the RFQ as drafted. The draft RFQ incorporated a Selection Committee to be composed of experienced professionals and community members with working knowledge of affordable housing development, public finance, and community needs that could deliberate on and rank RFQ submissions with respect to the goals, objectives, and scoring criteria provided in the RFQ. The RFQ was issued on March 24, 2016 and is included in the Staff Report as Attachment No.1. The RFQ solicited responses from professional affordable housing development teams and considered the following criteria:

- 1. Experience and qualifications (Max. Score: 25)
- 2. Leveraging of non-CDC-HA resources (Max. Score: 20)
- 3. Financial Capacity (Max. Score: 20)
- 4. Operating Experience (Max. Score: 20)
- 5. Resident Services and Involvement (Max Score: 15)

Staff reviewed the RFQ submissions first for completeness and, on the week of May 30, 2016, delivered copies of the eight RFQ submittals to each member of the Selection Committee. The Selection Committee convened on Monday, June 6, 2016 to review and score each submission

in an effort to select the project development teams who would be invited to interview. The Selection Committee selected five RFQ proposals for interviews scheduled for Monday, June 13, 2016. After the interviews were completed, the Selection Committee scored the development teams interviewed based on the RFQ's criteria taking into consideration the quality of each interview with the Selection Committee. By calculating an average of all cumulative scoring provided by each Selection Committee Member, the development team consisting of Community Housing Works and Mercy Housing California ranked the highest overall out of a total of 100 points:

- 1. Community HousingWorks and Mercy Housing California (Overall Score: 83.4)
- 2. Bridge Housing Corporation (Overall Score: 81.6)
- 3. Chelsea and Serving Seniors (Overall Score: 77.8)
- 4. National Community Renaissance of California and Reiner Communities (Overall Score: 77.5)
- 5. The RAHD Group, Affirmed Housing, Community Preservation Partners LLC, Thompson Consulting, and Casa Familiar (Overall Score: 70.6)

At the Regular Meeting on October 4, 2016 of the CDC-HA staff provided a recommendation to the CDC-HA Board to select Community Housing Works and Mercy Housing as the developer for the rehabilitation and recapitalization of Kimball and Morgan Towers.

Written and Oral Comments- October 4, 2016 CDC-HA Resolution Item #22

The City Council and City Staff received a letter ("Letter") dated July 11, 2016, on behalf of development team consisting of the RAHD Group, Affirmed Housing, Community Preservation Partners LLC, Thompson Consulting, and Casa Familiar and referred to in the Letter as Morgan-Kimball Community Partners. The Letter thanked staff for their efforts in managing the RFQ but expressed concerns with the process and suggested that the CDC-HA Board should have played greater role in the RFQ selection process. The public had the opportunity to comment on the RFQ process when it was introduced for discussion at a public meeting of the CDC-HA on March 4, 2016, but no comments were received. The CDC-HA Board directed staff to issue the proposed RFQ as drafted which incorporated a Selection Committee of affordable housing and public finance professionals and community members to deliberate over the RFQ submissions and select a development team for further consideration by the CDC-HA.

The City Manager received a letter ("Chamber's Letter") from National City Chamber of Commerce. The Chamber's Letter suggested that the CDC-HA conduct a Request for Proposals ("RFP") instead of working through an exclusive negotiations agreement with the development team selected through the Request for Qualifications. An RFP process would require that every development team considered invest substantially more time and resources in due diligence including but not limited to performing or procuring extensive studies with regards to the capital assets and current financial conditions and projections for the project. The CDC-HA would also have to procure additional financial and other consultants to fully review all of the proposals submitted through an RFP, instead of working closely with the RFQ development team selected to exclusively negotiate the best terms and conditions with the CDC-HA for the project.

State of California Assemblywoman Lorena Gonzalez submitted a letter requesting that the five development teams that provided presentations to the Selection Committee be provided an opportunity to make presentations to the CDC-HA Board for further consideration. A letter was also received from Congressman Juan Vargas requesting that CDC-HA Board consider presentations from the five development teams interviewed by the Selection Committee. Mitch Thompson of Thompson Consulting associated with Morgan-Kimball Community Partners also submitted additional written comments included in the public record.

At the CDC-HA Regular Meeting on October 4, 2016, the CDC-HA Board acknowledged the written comments received and listened to oral comments regarding the Request for Qualifications process and on Staff's recommendation. After consideration of written and oral comments, the CDC-HA Board decided to hold an Adjourned Regular Meeting on October 25, 2016 to allow all five development teams to present to the CDC-HA Board the identical presentations that were made to the Selection Committee after which the CDC-HA Board would take final action on the Selection Committee recommendation.

A. Developer Presentations to the CDC-HA Board on Tuesday, October 25, 2016, 5:00 p.m.:

Presentations by all five development teams that presented to the Selection Committee will be allowed to present as was directed by the CDC-HA Board on October 4, 2016. The CDC-HA Board was provided with each RFQ submission and any materials also provided during the RFQ Selection Committee presentations. The development team RFQ responses that were originally submitted have been made available for review on the City of National City website at www.nationalcityca.gov/rfq. The order of the presentations below was drawn randomly by the City Clerk. As directed by the CDC-HA Board, the presentation ground rules were provided in advance to each development team and are the following:

- 1. Presentations will be the same as made to the original Selection Committee, including the answers to the prior interview questions.
- 2. Presenters will have no more than 20 minutes, immediately followed by 20 minutes for questions and answers.
- 3. Presentations should not include a discussion of financial proposals to the Housing Authority unless such proposal was part of the original presentation.
- 4. Presenters should address the attached interview questions during their 20 minute presentations.
- 5. During development presentations, members of other development teams are asked to refrain from being present in City Council Chambers, out of fairness to each presenting group.
- 6. As requested by the CDC-HA Board, presenters should refrain from submitting organized public comment.

Presentation Schedule

5:10 p.m. The RAHD Group, Affirmed Housing, Community Preservation

Partners LLC, Thompson Consulting, and Casa Familiar

5:50 p.m. Bridge Housing Corporation

6:30 p.m. Community HousingWorks and Mercy Housing California

7:10 p.m. Chelsea Investment Corporation and Serving Seniors

7:50 p.m. National Community Renaissance of California and Reiner

Communities

B. Adoption of Resolution- Staff Recommendation:

The RFQ Selection Committee, made up of affordable housing and public finance professionals and community members and Staff recommends the selection of Community HousingWorks and Mercy Housing California as the developer for the Recapitalization and Rehabilitation of Kimball and Morgan Towers. The development team formed by Community HousingWorks and Mercy Housing California scored the highest among those interviewed and their qualifications indicate the ability to deliver on the goals and objectives outlined in the Request for Qualifications issued by the CDC-HA. Staff has not identified a significant advantage to the City in further delaying this project (i.e. by reissuing the RFQ, further reconsidering the submissions or issuing an RFP in lieu of the RFQ process). In fact, such delays may jeopardize the CDC-HA's ability to complete the project in a timeline that would allow the CDC-HA to take advantage of favorable interest rates and negotiate the best terms on the renewal of the Department of Housing and Urban Development (HUD) Housing Assistance Payment contracts.

Based on the above, Staff recommends that the CDC-HA Board confirm the selection of Community HousingWorks and Mercy Housing California as the developer for the Recapitalization and Rehabilitation of Kimball and Morgan Towers.

Attachments:

- 1. Request for Qualifications issued March 24, 2016
- 2. Resolution

REQUEST FOR QUALIFICATIONS (RFQ)

Morgan and Kimball Towers Rehabilitation and Recapitalization 1415 & 1317 D Avenue National City, California



March 24, 2016 RFQ Deadline: Thursday, May 12, 2016, 2:00 p.m. PST

Community Development Commission-Housing Authority of the City of National City 140 E. 12th St., Suite B National City, CA 91950 **RFQ AT A GLANCE**

ISSUE DATE: March 24, 2016

PROJECT TITLE: Morgan and Kimball Towers Rehabilitation and

Recapitalization Project

DESCRIPTION OF

PROJECT

The Community Development Commission - Housing Authority of the City of National City (CDC-HA) intends to rehabilitate and recapitalize the existing Kimball and Morgan Towers. Kimball and Morgan Towers (Towers) are located in National City at 1317 D Avenue and 1415 D Avenue, respectively. They are owned by the CDC-HA and help serve National City's affordable senior housing needs. The CDC-HA is seeking qualifications from experienced non-profit or for profit developers to enter into an Exclusive Negotiation Agreement to complete due diligence and design and is expected to lead to a Disposition and Development Agreement to rehabilitate and recapitalize existing structures.

DEPARTMENT REQUESTING Housing, Grants, and Asset Management

SUBMITTAL DEADLINE

Three (3) original copies of submittal due 2:00 p.m.

Thursday, May 12, 2016 in hard copy (no facsimile or e-mailed submittals)

DELIVER SUBMITTAL

TO

City of National City Office of the City Clerk 1243 National City Blvd National City, CA 91950

PRIMARY CONTACT Carlos Aguirre

Community Development Manager

City of National City 140 E. 12th St., Suite B National City, CA 91950 Direct Line: (619) 336-4391

Fax: (619) 336-4292

caguirre@nationalcityca.gov

BACKGROUND

<u>The General Plan's Housing Element:</u> National City's Housing Element (a required section in the General Plan) lays out an objective of continuing to provide housing opportunities and development of programs to improve the existing housing stock. The rehabilitation and recapitalization of Kimball and Morgan Towers ("Towers") is in line with each of these objectives.

Community Need and Relevance to General Plan: The existing structures are dated and are in need of rehabilitation (Kimball built in 1986 and Morgan in 1978). Additionally, the availability of senior housing in National City is far below demand. The Towers have a 1.5 to 3 year waiting period and other affordable senior housing facilities within the city are experiencing comparable waiting periods. These trends will be amplified in the coming years as the baby boom generation continues to move into senior status (62+) and by the fact that people are living longer.

To meet future community needs, the CDC-HA must transform the Property into a financial sustainable real estate asset; preserve affordability; improve resident experience; and insure the City's housing infrastructure by restructuring current debt to leverage additional private and public funding sources

<u>The Project Site:</u> The Towers are located in central National City, within the Kimball Community. It is across the street from Kimball Park, and near Wal-Mart and other commercial businesses, the Boys and Girls Club, a Fire Station, a health center, and civic facilities.

The project site (Attachment 1) is approximately 5.37 acres located on D Avenue between Kimball Way and 15th Street (APN: 561-410-05-00; 561-410-04-00) in National City. The site is in an RM3 zoned area. It is a residential multifamily zone specifically designated for senior citizen housing and allows higher density development than the standard residential multifamily units (22.9 units/acre). The CDC-HA may elect to segregate a portion of the subject parcels for the future development of housing.

Currently, the site is comprised of two 9-story senior housing complexes (Kimball and Morgan Towers) and Nutrition Center. There are a total of 303 units between the 2 towers: 152 units at Kimball Tower (150 currently unrestricted units rented to households at or below 50% AMI, and 2 units for property management staff), and another 151 at Morgan Tower (approximately 148 project-based units funded directly by the U.S. Department of Housing and Urban Development (HUD), 2 unrestricted

units rented to households at or below 50% AMI, and 1 unit for the assistant manager).

<u>Purpose:</u> The purpose of the Project is to renovate the buildings and common area of the property. The renovation will result in updated housing units and building systems, energy efficiency and technology improvements, improved resident services, and other interior and exterior improvements. The CDC-HA desires to retain ownership of the land and negotiate a long-term ground lease. It is recommended that the selected developer purchase and operate the existing senior housing units and other improvements from the CDC-HA and provide a long-term financial package to recapitalize the improvements to finance the rehabilitation, preserve current levels of affordability at or below 50% of Area Median Income and repay any financial assistance provided by the CDC-HA.

<u>Project Objectives:</u> The CDC-HA will take into strong consideration the applicant's ability to leverage outside resources to enhance the affordable housing project targeted for seniors. Submittals should prominently highlight the development teams past experience in seeking and being awarded grants and financing for similar projects. The project proposed shall (at a minimum) meet the following objectives:

- 1. Extend affordability covenants as feasible and the useful life of the improvement for at least 20 years without compromising affordability using any available financial resources.
- 2. Consider a financial structure that will maintain CDC-Housing Authority's ownership of the parcels through a long-term ground lease.
- 3. Assure full property renovation and rehabilitation including energy efficiency improvements, technology upgrades, upgraded building systems, and property/residential unit improvements.
- 4. Provide a method to relieve the City of National City's general fund subsidy to the George Waters Nutrition Center (Nutrition Center).
- 5. Allow the Nutrition Center to be managed and operated by the City of National City in the proposed financial model.

SUBMITTAL REQUIREMENTS

Development Team

a. <u>Design Team:</u> Identify the Developer, Design Team and subconsultants who will be responsible for implementing the proposed project (name of individuals in charge, firm addresses, telephone numbers, website and e-mail addresses);

- b. <u>Experience</u>: Schedule of relevant projects completed by the developer and design team, including photographs, type of project, project address, unit count by type and size of unit, completed value, lenders involved (with contact references) and construction/completion dates. Experience with projects in an urbanized redevelopment area should be identified:
- c. <u>Financial Partners:</u> Identify all proposed financial partners for the project including banks, equity partners etc (name of firm and individuals in charge, addresses, telephone numbers, website and e-mail addresses);
- d. <u>References:</u> Each team member must include three professional references (lenders, investors, major accounts, etc.) with full names, relationship to team member, address and contact information.

Grant Funding Experience

Identify and provide examples of past successful experience applying for and winning grant funding for similar projects in California.

RFQ Developer Statement of Qualifications Worksheet:

Please complete and provide the Developer Statement of Qualifications Worksheet attached to this RFQ (Attachment 2).

Disclosure of relevant lawsuits:

Identify any and all lawsuits involving any or all of the proposed team members related to similar projects within the past three years including any lawsuits between team members and municipalities or redevelopment agencies.

SELECTION PROCESS AND RFQ SCHEDULE

This Request for Qualifications solicits responses for professional affordable housing development teams. As such, the selection of the preferred developer will not be based on the lowest bid and will, instead, consider all relevant and material factors. A Selection Committee will review and score (See Attachment 3 for Scoring Criteria) each proposal individually and will then meet as a group to discuss each proposal in an effort to select those firms and/or project teams who will be invited to an interview before the group. Notification of the invitation to interview will be

by telephone at least two weeks prior to the interview date. It is anticipated that interviews, if necessary, will be held from June 13-16, 2016. The CDC-HA will then attempt to enter into an Exclusive Negotiating Agreement ("ENA") with the selected respondent to the RFQ. If an agreement cannot be reached, the City will approach and negotiate with the second highest ranked development team.

Issue date:

Qualifications due:

Interviews, if necessary:

Development Team selected:

March 24, 2016

May 12, 2016, 2:00 p.m.

June 13-16, 2016*

June 29, 2016

*This schedule may be amended, except for the Qualification due date, at the sole discretion of the CDC-HA.

TERMS AND CONDITIONS

Issuance of this RFQ does not commit CDC-HA to award an Exclusive Negotiation Agreement and/or any other contractual obligation, to pay any costs incurred in the preparation of a response to this request, or to procure a contract for services. All respondents should note that the execution of any agreement or contract pursuant to this RFQ is dependent upon the approval of the Board of Commissioners of the CDC-HA. The CDC-HA retains the right to reject any and all submittals.

The Community Development Commission-Housing Authority Rights Regarding this Invitation

The CDC-HA each reserves the right to reject all submittals for any reason without indicating reasons for said rejection. The CDC-HA does not accept any financial responsibility for any costs incurred by respondent. Issuance of this Request for Qualifications does not commit the CDC-HA to award a contract, to pay any costs incurred in the preparation of a response to this request, or to procure a contract for services.

The CDC-HA reserves the right to waive any irregularities or informalities in the proposal or proposal process. The CDC-HA retains the right to reject all submittals. Selection is also dependent upon the negotiation of a mutually acceptable contract with the successful respondent(s).

The CDC-HA reserves the right to cancel, for any or no reason, in part or in its entirety, this RFQ, including but not limited to: selection schedule, submittal date, and submittal requirements.

Acknowledgement of Amendments

Each firm receiving a copy of this shall acknowledge receipt of any amendment to this Request for Qualifications by signing and returning the amendment with the completed proposal. The acknowledgment must be received by the CDC-HA at the time and place specified for receipt of proposals.

Additional Information

Questions regarding this solicitation shall be submitted in writing to:

Community Development Commission-Housing Authority Attn: Carlos Aguirre, Community Development Manager 140 E. 12th St., Suite B National City, CA 91950

Or e-mail: caguirre@nationalcityca.gov

Respondents/firms are cautioned that any oral statements made that materially change any portion of this RFQ are not valid unless subsequently ratified by a formal written amendment to this RFQ. No technical questions that may materially change any portion of this RFQ will be accepted during the seven calendar days prior to the time and date set for receipt of proposals.

Nonconforming Terms and Conditions.

Any proposal that includes terms and conditions that do not conform to the terms and conditions of this RFP is subject to rejection as non-responsive. The Community Development Commission-Housing Authority reserves the right to permit the respondent to withdraw non-conforming terms and conditions from its proposal prior to action by the Community Development Commission-Housing Authority to award a contract.

Late Submissions.

Any proposal received after the date and time specified for receipt shall not be accepted or considered.

Right to Cancel

The CDC-HA each reserve the right to withdraw or cancel, for any or no reason, at any time, in part or in its entirety, this RFP, including but not limited to: selection schedule, submittal date, and submittal requirements.

Variations in Scope of Work

The CDC-HA may materially change the scope of services by way of written amendment to this RFQ. Such changes may include additions, deletions, or other revisions within the general scope of RFQ requirements. The CDC-HA may waive the written requirement for a variation in the scope of services if, in the opinion of the CDC-HA, such variation does not materially change the item or its performance within parameters acceptable to the CDC-HA.

Applicable Laws

The contracts awarded shall be governed in all respect by the laws of the State of California, and any litigation related to the contract or this RFQ shall be brought in the State of California, with a venue of the San Diego Superior Courts. The firm(s) awarded the contracts shall comply with all applicable Federal, State, and local laws and regulations.

Public Information

All documents received by the CDC-HA are considered public records and will be made available after the RFQ selection for public inspection and copying upon request.

Independent Contractor Status

The respondent agrees, if selected, that he or she shall perform the services as independent contractor(s) and not employee(s) of the Community Development Commission-Housing Authority. The CDC-HA shall not be considered the employer of respondent. The respondent understands, if selected, the respondent shall have the sole responsibility for deciding the manner and means of providing the services, except as outlined in any final agreement and its attachments or exhibits.

Indemnification

The respondent agrees, if selected, to indemnify and hold harmless the City of National City and the CDC-HA and all their respective officers and employees from any and all liability, claims, costs, including reasonable attorney's fees, demands, damages, expenses, and causes of action as outlined in the contract.

Examination of Solicitation

The respondent understands that the information provided herein is intended solely to assist the respondent in submittal preparation. To the best of the CDC-HA's knowledge, the information provided is accurate. However, the CDC-HA does not warrant such accuracy, and any errors or omissions subsequently

determined will not be construed as a basis for invalidating this solicitation. Further, by submitting a response to this solicitation, the respondent represents that he or she has thoroughly examined and become familiar with work required in the solicitation and is capable of performing quality work and to achieve the objectives of the CDC-HA.

INSURANCE

All required insurance (Attachment 2) shall be submitted within fifteen (15) days of notice of selection and prior to the commencement of any work. Failure to provide the insurance certificates within this time frame shall be cause for the proposal to be rejected as non-responsive. The entity/organization selected shall maintain insurance in full force and effect during the entire period of performance under the contract(s). Failure to do so shall be cause for termination of the contract(s).

All policies must have a thirty (30) day non-cancellation clause giving the Community Development Commission-Housing Authority thirty (30) days prior written notice in the event a policy is cancelled.

At the end of each contract year, the CDC-HA reserves the right to review insurance requirements and to require more or less coverage depending on the assessment of risk, the entity/organization's past experience, and the availability and affordability of increased liability insurance coverage.

BUSINESS LICENSE

The Developer selected to perform the work described in this RFQ as well as all team members, sub-consultants and service providers will be required to obtain a National City Business License. Business Licenses can be obtained at the City of National Finance Department.

SUBMITTAL DUE DATE

Three (3) original copies of the submittal must be delivered to City Clerk's office no later than 2:00 p.m. on May 12, 2016.

Submittals received by FAX or e-mail will be deemed *not* received. Incomplete submittals, incorrect or false information, or late submittals are cause for immediate disqualification.

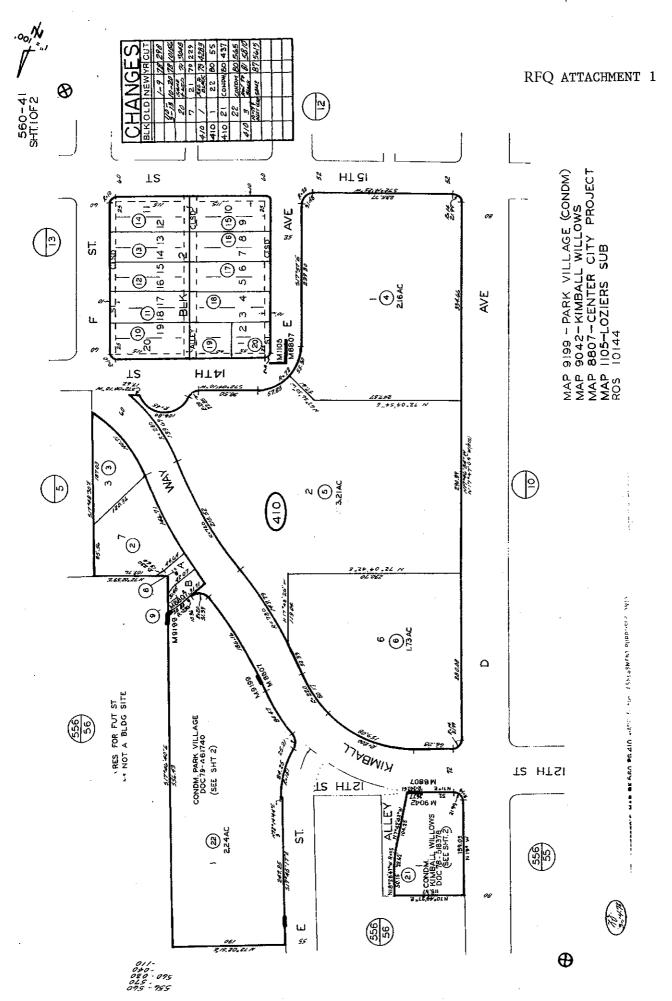
CONTACT PERSONS

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Attachments posted with this RFQ

- 1. Site Parcel Map
- 2. Developer Qualifications Worksheet
- 3. Selection Criteria and Scoring
- 4. Insurance Requirements



DEVELOPER STATEMENT OF QUALIFICATIONS/ FINANCIAL SUMMARY

DEVELOPER STATEMENT OF QUALIFICATIONS & FINANCIAL SUMMARY

I.

DEVELOPER INFORMATION Name: _____ Telephone/Fax:_____ Contact Name: _____ Is the Developer a subsidiary of/or affiliated with, any other Corporation(s), Joint Venture(s) or Firm(s)? ☐ No ☐ Yes If yes, list each such Corporation, Joint Venture, or Firm by name & address, specify its relationship to the Developer, the % of interest of the partners & identify the Officers & Directors or trustees common to the Developer & such other Corporation or Firm: Name of Corporation/Joint Venture/Firm: Address: _____ Relationship to Developer: Officers/Directors/Trustees: %of Interest of the partners: _____ Individual(s) authorized to negotiate, on behalf of the development entity/team & responsible for project execution: Name(s): ______ Telephone/Fax: _____ Email: _____

II. **FINANCIAL CAPACITY**

	ces & amount of cash available to Developer to meet equity requirements of posed undertaking in Bank(s):
1)	Bank Name:
	Address:
	Amount: \$:
2)	Bank Name:
	Address:
	Amount: \$:
B. By loa	ns from affiliated or associated corporations or firms:
	Name:
	Address:
	Source:
	Amount: \$:
C. The F	ollowing are Three Bank References:
1)	Bank Name:
	Address:
	Contact Person:
	Telephone:
2)	Bank Name:
	Address:
	Contact Person:
	Telephone:
3)	Bank Name:
	Address:
	Contact Person:
	Telenhone:

The F	Following are Three Bank References:
1)	Company:
	Address:
	Relationship:
	Contact Person:
	Telephone:
2)	Company:
_,	Address:
	Relationship:
	Contact Person:
	Telephone:
3)	Company:
	Address:
	Relationship:
	Contact Person:
	Telephone:

D.

E.	Has the Developer or (if any) the parent corporation or any subsidiary or affiliated corporation of the developers officers or principal members, shareholders or investors been adjudged bankrupt, either voluntary or involuntary, within the past ten years? No Yes
	If yes, please provide the following information: Date: Location: Bankruptcy was filed under the following name (s):
F.	Has the Developer or (if any) the parent corporation or any subsidiary or affiliated corporation of the Developer's officers or principal members, shareholders or investors been involved in litigation relating to a development project either voluntary or involuntary, within the past three years? No Yes
	If yes, please provide the following information: Date: Place: General Description: Current Status:
G.	Total amount of development work completed by developer during the last three years:
H.	Projects currently in planning or development by the Developer or Principals of the development entity:
I.	Does any member of the Developers' Corporation/Partnership have any known relationship in connection with purchasing & implementing the Project with any member of the governing body of the Agency to which the accompanying proposal is being made, or to any officer or employee of the local public agency who exercises any functions or responsibilities in connection with the carrying out of the Project under which the local public agency covered by the Developers proposal is being made available? No Yes
	If yes, explain:
J.	Statements & other evidence of the Developers Qualifications & Financial Responsibility are attached thereto & hereby made a part hereof as follows:

CERTIFICATION

/We	certify that this Developer Statement of
Qualifications and Financial Responsibility & t qualifications and financial responsibility are knowledge and belief, and that the information public record and will be made available for pul Availability of these public records begins vincludes public meetings.	true and correct to the best of my/our contained in this statement is considered blic inspection and copying upon request.
Name	Name
Title	Title
Signature	Signature
	- 9
Date	Date
Street Address	Street Address
City, State, Zip	City, State, Zip

If the Developer is a Corporation, this statement should be signed by the President & Secretary of the Corporation; if an individual or proprietorship, by such individual; if a partnership, by one of the general partners; if an entity not having a President & Secretary, by one of its Chief Officers having knowledge of the financial status & qualifications of the Developer.

REQUEST FOR QUALIFICATIONS - MORGAN TOWER REHABILITATION AND RECAPITALIZATION tete Evaluator:

Date

Team being evaluated

Criteria In RFQ	Staff Detailed descriptons		cle ghes		e (0	= L	owe	est,	10=			Wt	Score	Max Score
1 Experience and Qualifications	1)												
completed by the developer and design team, including photographs, type of project, project address, unit count by type and size of unit completed value, lenders involved (with contact references) and construction/completion dates. Experience with projects in an	management of rental housing, incluiding public, assisted, tax credit, market & mixed income. Experience with development in local area. Experience with community-		2	3	4	5	6	7	8	9	10	2.5		25
2 Leveraging Of special relevance to this RFQ is the City Council's desire to leverage outside resources to expand and enhance an affordable housing project targeted for seniors. Submittals should prominently review the development team's past experience in seeking and being awarded grants related to similar projects.	Approach to structuring the Public/Priate Finance Plan	1	2	3	4	5	6	7	8	9	10	2		20
Identify all proposed financial partners for the project including banks, equity partners etc (name of firm and individuals in charge addresses, telephone numbers, website and e-mail addresses)		1	2	3	4	5	6	7	8	9	10	2		20
4 Operating Experience Identify experience operating similar types of housing developments.	operational requirements of developments similar in size and target population.		2	3	4	5	6	7	8	9	10	2		20
5 Resident Services and Involvement Identify and provide examples of services provided to residents on housing they may have already developed.	Description of resident services provided by managing partner		2	3	4	5	6	7	8	9	10	1.5		15
														100



INSURANCE REQUIREMENTS

Please forward to your Insurance Agent immediately

PRIOR to performing services for the City of National City, the City must have current Certificates of Insurance on file for all companies, contractors, and consultants.

Required Insurance Certificates per Sections 16 and 17 of the City's Agreement:

- ⇒ Professional Liability Insurance (errors and omissions) with minimum limits of \$1M per occurrence (*if applicable*)
- - Must include <u>separate</u> endorsement adding as <u>additional insureds</u>: "The City of National City, its elected officials, officers, agents, and employees". The actual endorsements or policy language regarding automatic additional insureds must be provided.
 - General aggregate limits must apply solely to this "project" or "location".
- ⇒ Commercial Auto Liability coverage with limits of at least \$1M, Combined Single Limit
 - Must include "any" auto.
 - Must include <u>separate</u> endorsement adding as <u>additional insureds</u>: "The City of National City, its elected officials, officers, agents and employees". The actual endorsements or policy language regarding automatic additional insureds must be provided.
- - Workers' Compensation Waiver of Subrogation in favor of the City is required.
 - <u>If there are no employees</u> subject to Workers Compensation law, submit a signed Declaration (provided on next page).
- ⇒ Deductibles or SIRs (Self-Insured Retention) in excess of \$10,000 must be disclosed.
- ⇒ CERTIFICATE HOLDER: City of National City, 1243 National City Boulevard, National City, CA 91950-4301.

Insurance Document Submittal:

Email insurance certificates to your City contact person and Elena Amaya in the City's Risk Department (eamaya@nationalcityca.gov) (Phone: (619) 336-4370).

Mail the certificates and endorsements to: City of National City

c/o Risk Manager
1243 National City Blvd

National City, CA 91950-4301

Questions: Curtis Stephen, Risk Manager: (619) 336-4220

Elena Amaya, Office Assistant: (619) 336-4232

RESOLUTION NO. 2016 – 43

RESOLUTION OF THE COMMUNITY DEVELOPMENT COMMISSION-HOUSING AUTHORITY OF THE CITY OF NATIONAL CITY CONFIRMING THE SELECTION OF COMMUNITY HOUSINGWORKS AND MERCY HOUSING CALIFORNIA AS THE DEVELOPER FOR THE RECAPITALIZATION AND REHABILITATION OF KIMBALL AND MORGAN TOWERS

WHEREAS, the Community Development Commission-Housing Authority of the City of National City ("CDC-HA") owns the Kimball and Morgan Towers, which are generally located at 1317 "D" Avenue and 1415 "D" Avenue in the City of National City, County of San Diego, California ("Property"); and

WHEREAS, the CDC-HA issued a Request for Qualifications ("RFQ") on March 24, 2016 seeking to select a qualified development team for the recapitalization and rehabilitation of the Property; and

WHEREAS, Community HousingWorks and Mercy Housing California responded jointly to the RFQ and desires to recapitalize the Property and rehabilitate the improvements thereon generally as set forth in the RFQ; and

WHEREAS, Community HousingWorks and Mercy Housing California scored the highest among development teams considered and their qualifications indicate the ability to deliver on the goals and objectives outlined in the RFQ issued by the CDC-HA.

NOW, THEREFORE, BE IT RESOLVED that the Community Development Commission-Housing Authority of the City of National City hereby selects Community HousingWorks, Inc., a California non-profit public benefit corporation and Mercy Housing California, Inc., a California non-profit public benefit corporation, jointly as the Developer, for the recapitalization and rehabilitation of Kimball and Morgan Towers located at 1317 and 1415 "D" Avenue in National City.

PASSED and ADOPTED this 25th day of October, 2016.

	Ron Morrison, Chairman
ATTEST:	, , , , , , , , , , , , , , , , , , ,
Leslie Deese, Secretary	
ADDDOVED AS TO FORM.	
APPROVED AS TO FORM:	
George Eiser	
Interim CDC General Counsel	